

## Business Overview FOR SALE

**Ref No:** 9092

**Printed:** 15-07-08

### Confidential Business Profile

**Address:** SUNSHINE COAST

**Business Activity:** COMMERCIAL CLEANING

**Business Age:** 7.5 **years** **Period Owned By Present Owner:** 7 **months**

**Reason For Selling:** HEALTH PROBLEM

FINANCIAL DETAILS*		OPERATIONAL DETAILS*	
<b>Approx total price inc stock:</b>	\$ 159,000	<b>Opening Hours:</b>	5am to 8am and 6pm to 10pm MON TO FRI FLEXIBLE WEEKEND HOURS
<b>Yearly Turnover:</b>	\$ 285,085	<b>Owner Working Hours:</b>	20 AT PRESENT - NET ASSUMES 41
<b>Gross Profit:</b>	\$ 285,085	<b>Partner Working Hours:</b>	NIL AT PRESENT - NET ASSUMES 24.5
<b>Adjusted Net:*</b>	\$ 125,187	<b>Trading Days Per Week:</b>	7 <b>Staffing:</b> Sub Contractors 7
<b>Approximate Stock Value:</b>	\$ 0	<b>Weekly S/Cont Bill:</b>	\$ 2860 <b>Permanent:</b> 0
<b>Fixt/Fittings &amp; Plant/Equipment</b>	\$ 5,000		

**Main Specialty:** COMMERCIAL CLEANING OF SIGNIFICANT OUTLETS

**Business is Better Because:** VERY SECURE INCOME THROUGH SOLID COMPANY CONTRACTS

**Main Location Advantages are:** RUN FROM HOME WITH FEW OVERHEADS

OCCUPANCY DETAILS	FRANCHISE DETAILS
<b>Shop/Shed Area:</b> N/A <b>sqm</b>	20 <b>YEAR FRANCHISE AGREEMENT ON HANDOVER</b>
<b>Construction:</b> N/A	<b>Franchise Fee:</b> 10%
<b>Age:</b> N/A <b>years</b>	<b>Administration Fee:</b> 4%
<b>General Condition:</b> N/A	ALL CONTRACTS SECURED BY JANI KING AND PROTECTED
<b>Residence Adjoining:</b> N/A	FOR THE FRANCHISEE THROUGH THE AGREEMENT

#### General Notes:

PART OF THE WORLD'S LARGEST COMMERCIAL CLEANING FRANCHISE  
WORK IN THE BUSINESS OR RUN IT UNDER PARTIAL MANAGEMENT

#### The Major Selling Points Of This Business Are:

VERY STRONG FRANCHISE	CAN BE RUN FROM ANYWHERE
FRANCHISOR CAN PROVIDE ALL NEW BUSINESS	EXCELLENT CLIENT RELATIONSHIPS
ALL WORK COVERED BY FORMAL CONTRACTS	MASSIVE FRANCHISE SUPPORT
ALL WORKERS ARE SELF EMPLOYED CONTRACTORS	LITTLE OR NO ADMINISTRATION WORK
SERVICES MAINLY PRESTIGE OUTLETS	ENJOY THE SUNSHINE COAST DAYS EVERY DAY

\*1. The above Adjusted Net assumes a partnership buying the business, and makes allowances for any personal expenses which are peculiar to the Vendor. A Purchaser investigating the business should take these points into consideration and according to personal circumstances make necessary adjustments in their evaluation of the business.

\*2. In the event that the financial information held on the file is for a period less than a full twelve months the Financial Details shown above are annualized using a simple time basis. i.e. 9 months figures would be multiplied by 12/9 to obtain an annualized result.

\*3. The Operational Details shown above are that which have been provided to us by the Vendors as the current operating situation within the business and may differ with the historical financial figures presented.