

## BUSINESS OVERVIEW

Ref. No: 9140

Printed: 19-03-2010

Business Location: SUNSHINE COAST—QUEENSLAND  
 Business Activity: BOUTIQUE HOME AND OFFICE REMOVALS  
 Business Age: 9 Years  
 Reason For Selling: FAMILY REASONS—CHANGE OF DIRECTION

FINANCIAL DETAILS* <sup>1</sup>		OPERATIONAL DETAILS* <sup>3</sup>	
Approx Total Price Incl. Stock: \$	399,000	Opening Hours: OFFICE 8AM TO 5PM MON TO FRI	
Yearly Turnover: \$	751,308	OPERATIONS AS NEEDED	
Gross Profit: \$	426,286	Owner Working Hours P/W: 45	STAFFING
Adjusted Net Profit* <sup>2</sup> \$	225,057	Partner Working Hours P/W: 40	
Approximate Stock Value: \$	4,000	Trading Days Per Week: 5	Permanents: 0
Fixt/Fittings & Plant/Equipment: \$	250,000	Weekly Wage Bill (Gross): \$7,038	Perm. Part Time: 0

Main Speciality Of Business: GENERAL HOME, OFFICE AND COMMERCIAL REMOVALS  
 Business Better Because: TOP SERVICE , CUSTOMER SATISFACTION AND POINTS OF DIFFERENCE  
 Main Location Advantages: CENTRAL TO ITS SUNSHINE COAST MARKET - CLOSE TO HIGHWAY

OCCUPANCY DETAILS		LEASE DETAILS	
Shop/Shed Area: 250 Sq. Meters		6 Months Remaining On Present Term	
Construction: TILT SLAB/IRON		Future Options: NEW LEASE AVAILABLE	
Building Age (Approx): 5 Years		Stamped & Registered: YES	
General Condition: EXCELLENT		Monthly Rental (Net): \$2,324	Outgoings: \$2,000 Per Yr
Residence Adjoining: No		Basis Of Increases: N/A	

### GENERAL NOTES

THE FIGURES SHOWN ARE A CONSERVATIVE ANNUALISATION OF 8 MONTHS TRADING  
 A FULL PRESENTATION IS AVAILABLE WHICH EXPLAINS THE SIGNIFICANT BENEFITS AND GROWTH

#### THE MAJOR SELLING POINTS OF THIS BUSINESS

VERY WELL BRANDED BUSINESS	HUGE CLIENT BASE WITH HIGH REPEAT BUSINESS
RECESSION PROOF	MANAGE IT WELL AND ENJOY YOUR WEEKENDS
MASSIVE MIGRATION TO LOCAL AREA	HIGHLY PROFITABLE WITH SOLID GROWTH
WELL LOCATED AND POSITIONED FOR GROWTH	BEST WEB SITE IN THE INDUSTRY
EXCELLENT SYSTEMS IN PLACE	GOOD REPUTATION
RENT COVERED BY STORAGE INCOME	GROWING TURNOVER FROM MOVING BOXES

#### NOTES

- 1 In the event that the financial information held on file is for a period of less than a full 12 months, the Financial Details shown above are annualised using a simple time basis. For example nine months figures would be divided by 9 and multiplied by 12 to obtain a simple annualised result. Seasonal variations will not therefore have been taken into account.
- 2 The above 'Adjusted Net Profit' amount assumes a partnership buying the business, and makes allowances for any personal expenses which are peculiar to the Seller. A Buyer investigating the business should take these points into consideration and according to personal circumstances make necessary adjustments in their evaluation of the business.
- 3 The Operational Details shown above are that which the have been provided by the Seller as the current operating situation within the business and may differ from operational circumstances that were applicable in the generation of the historical financial figures presented.